



# The WWBR News & Views

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Professionals Dedicated to Progress

May 13, 2020

## 2020 Board of Directors

Roger Kopernik  
President

Denny Tryban  
Vice President

Peter (Bill) Whyte  
Secretary/Treasurer

Cory McMurphy  
Director

Cheryl Schlehuder  
Director

Carol Steiger  
Director

Amy Wilson  
Director

Kathie Parks  
Director

Leslie Burroughs  
Director

### BOARD STAFF

[Jeannie Rizzardi](#)  
Association Executive

[Gracie Goddard](#)  
Executive Assistant

[Julie Hull](#)  
MLS Specialist



### WELCOME NEW MEMBERS:

Tara Hall – Real Estate One of Alpena  
Craig MacDonald – Century 21 Crow  
Michelle Millikin – Homewaters  
Janelle Reach – CB Schmidt Gaylord  
Thomas Mili – Arrow Appraisal  
Brenda Clark – Ashney Homes  
William Jewell – Exit Realty Premier

### TRANSFERS:

Katie Smith to Heart of Up North Realty

### DROPS:

Gary Hollingsworth – Banner Realty  
Kathleen Schepke – UC Great Lakes

### ORDERING OF MASTERLOCK LOCKBOXES EXTENDED UNTILL JUNE 15, 2020

[LOCK BOX ORDER FORM](#) OR  
[LOCK BOX FINANCE FORM](#)

COST per lockbox is \$130 OR **Finance them** for \$6.25 per lock box (ONLY Brokers can finance Lockboxes for their office).

If you are interested, please fill out the order or finance form and return by fax (989) 732-8231 or email:

[board@waterwonderlandboard.com](mailto:board@waterwonderlandboard.com)

### 2020 SCHOLARSHIP APPLICATION

The scholarship is available for high school graduates planning to attend college fall of 2020 or a current college attendee. There are two amounts available: \$1,000 and \$500. We have updated the criteria requirements for submitting applications.

Click [HERE](#) for the criteria.

**Applications are due Friday, May 15<sup>th</sup>**

### 2020 REALTOR® OF THE YEAR NOMINATIONS

The purpose of the REALTOR of the Year award is to recognize & award REALTORS® for their efforts expended in the interest of their profession, their customers & clients and their community; also to foster and acknowledge the leadership qualities of those REALTORS® who do the real productive work of our Local, State and National Associations.

To nominate one of your fellow REALTORS® who you believe fits the above criteria, fill out the [Nomination Form](#).

All nominations due to the WWBR Board Office by July 17<sup>th</sup>, 2020!

### 2020 AFFILIATE OF THE YEAR NOMINATIONS

The purpose of this award is to give recognition to Affiliates who have made outstanding contributions to their industry by participating in local Board activities and civic involvement.

To nominate a WWBR Affiliate member who you feel meets the criteria fill out the [Nomination Form](#).

All Applications will be reviewed and winner will be determined by the WWBR Board of Directors.

Email nominations to Jeannie at:  
[board@waterwonderlandboard.com](mailto:board@waterwonderlandboard.com) by Monday, July 17<sup>th</sup>, 2020

### Technology Training Recordings:

- [FlexMLS Advanced Training](#)
- [RPR Training](#): Password: 1e=8Y0^H
- [Showingtime & Zipform Technology Training](#)

## RESIDENTIAL SOLD INFORMATION FOR APRIL

COUNTIES	SALES		VOLUME		AVG. SALES		MEDIAN SALES	
	2019	2020	2019	2020	2019	2020	2019	2020
Alcona	7	1	747,800	115,000	106,828	115,000	55,000	155,000
Alpena	30	24	3,447,600	2,678,000	114,920	111,583	99,750	92,250
Antrim	1	1	159,951	220,000	159,951	220	159,951	220,000
Cheboygan	32	21	3,346,626	4,300,600	104,582	204,790	81,040	160,000
Chippewa	0	0	0	0	0	0	0	0
Crawford	12	10	1,184,900	1,974,900	98,741	197,490	88,500	212,500
Mackinac	0	0	0	0	0	0	0	0
Montmorency	20	8	2,363,800	841,850	118,190	105,231	104,000	92,500
Oscoda	12	14	1,107,750	1,502,482	92,312	107,320	64,750	62,250
Otsego	29	29	4,282,250	4,792,739	147,663	165,266	145,000	137,500
Presque Isle	11	10	1,546,800	903,100	140,618	90,310	135,900	72,450

**MICHIGAN REALTORS®  
Code of Ethics Seminar –  
VIRTUAL**

Tuesday, June 2, 2020  
9:00 AM – 12:00 PM  
Registration opens  
Wednesday, May 13, 2020

## REGISTER HERE:

<https://mirealtors.connect.space/>

## REOPENING REAL ESTATE

In anticipation of the Governor easing restrictions on the real estate industry, Michigan Realtors® has worked to develop proposed guidelines. We have looked to our neighboring states (most notably Illinois) where real estate services are allowed to continue under their current stay at home orders. In addition, we have also pulled best practices from states like New York, California, and Washington that have been similarly impacted by COVID-19. [Guidance Proposal from Michigan REALTORS®](#)

## Reopen Safely Toolkit

Michigan REALTORS® sent out a toolkit to members on how to continue conducting business safely. They have also provided a showing certificate for Buyer's, and a fillable COVID 19 Addendum to Purchase Agreement.

## Please follow the links below to the forms:

- [Toolkit](#)
- [Showing Certificate](#)
- [COVID 19 Fillable Addendum to P.A.](#)

These documents are also viewable on the Water Wonderland Website under 'REALTOR® Links'

Hello fellow Water Wonderland Board members,

Between updates, webinars, zoom meetings and the daily news, it's hard for me to squeeze a word in edgewise, but I'll try. First thing, I am so proud of all of our members in our board, along with other Realtors across the State of Michigan. We are leading the way in opening safely and slowly as we practice our profession. How great was it to have our President of Michigan Realtors, Maureen Francis, speak today on our behalf with the Governor at the briefing today? Recognizing Michigan Realtors and their importance to the economy, was well deserved. Keep in mind, this is only the beginning. I am learning like everyone else on implementing good practices regarding the Covid forms for buyers and sellers. I have masks, hand wipes, sanitizer, and gloves, in my new Realtor survival kit. It's still hard for us to slow down those buyers who have to see more than 3 homes but I know we're all trying. We're in this together so stay safe, practice the guidelines laid out by the Governor and Michigan Realtors, and let's have a good May. Dedicated to your success, Roger Kopernik

"Courage is endurance for one moment more"  
Unknown Marine Second Lt Vietnam

**WATER WONDERLAND BOARD OF REALTORS ANNOUNCES  
THEIR NEW GOOD NEIGHBOR AWARD PROGRAM**

The Water Wonderland Board of Realtors would like to announce their new initiative the WWBR Good Neighbor Award Program. We will be seeking a nomination for the 1<sup>st</sup> Annual Good Neighbor Awards, which recognizes REALTORS® who've made an extraordinary impact through volunteer community service. This program will run in conjunction with the National Association of Realtors Good Neighbor Award Program, so our deadline for nomination will not be until March 1st, 2021.

One winner will be announced in October of 2021 and honored during the 2021 Water Wonderland Board of Realtors Annual Meeting in November 2021. The winner will receive a \$500 grant for their community cause and local publicity, and also be entered in to the National Association of Realtors Good Neighbor Awards.

You have almost a year to keep your lookout for a Realtor Good Neighbor candidate, or you may be the person we are looking for. More [details](#) and [entry form](#).

## Good Neighbor Award winner will receive:

- A \$500 grant for their community cause
- A Good Neighbor Award trophy
- Press Release sent out to all local medians on the winner and award
- Use of the Good Neighbor Winner logo on marketing and promotional materials